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Question Type	Question 11	A J1	В ↓↑	c 11	D 11	Answer ↓↑	R
FBQ	Centralization of authority is one source while is the spreading of authority take decisions down the organization line.		decentralization				
FBQ	There are necessary and sufficient conditions which must be on ground before delegation of authority can work. This include	delegate by expected results	Selecting an appropriate subordinate for delegation				
FBQ	The recognized disadvantages of delegations of authority is not						
FBQ	The recognized advantages of delegation exclude	It increases the manger's burden since a manager generally has responsibility for more tasks than he can perform.					
FBQ	Limitations of staff Relationships include	Absence of responsibilities for results	Undermining line authority				
FBQ	Advantages of Staff Relationship include	though the professional advice that the staff manager provides from time to time manager make the work of the line manager to be easier.	rising from "a" above, there is improvement on the quality of the work of the line manager in two ways.				
FBQ	Delegation of authority is used to mean the granting of right and approval from a superior source to a subordinate to function within prescribed limits	true	yes				
FBQ	Authority and responsibility always go together and they can	not be separated					
FBQ	Centralization of authority is a rare case because absolute centralization means that there is no	organization					
FBQ	Experts is only relevant to an organization when it is used to	solve problems and contributing to the attainment of organizational objectives					

FBQ	Imperative of functional authority performed the following except	does not makes the manager to exercise his authority by employing his expertise on matters relating to his training.
FBQ	authority refers to the right which an individual or department has through the process of delegation to control specified processes, practices or other matters relating to activities in other departments.	Functional
FBQ	means the provision of special services to the line managers.	Staff Relationship
FBQ	Advantages of line relationships exclude	It does not create confidence in the mind of the manager.
FBQ	is the identification of necessary activities for the production and sales of product.	Product departmentation
FBQ	No management function can be performed in the absence of communication which can be	oral or written or non verbal
FBQ	Advantages of Product Departmentation exclude	Every thinking and action are not necessary so that the product may be successful in the market.
FBQ	Line Relationship implies	the authority to take action and make decisions.
FBQ	The overriding criterion for judging a department as being staff is that it is not involved directly in the	production process
FBQ	is grouping of activities so that they can reflect a primary interest in customers.	Departmentation by Customer
FBQ	The is used not only to produce and to market but also to carry out the required engineering and services associated with the products.	authority
FBQ	form of departmentation is attractive to large scale organizations whose organizations spread over large geographic areas.	Departmentation by Geographic area

FBQ Departmentation by enterprise function has the following function except It shows in a logical manner the basic again follows	
functions that are being occupational performed in the organization.	
FBQ Basic enterprise functions are Production Financing	
FBQ The features of an informal organization exclude association not merely as social interactions	
FBQ Some equate an organization with such as Guinness Nigeria Plc, Fan Milk of Nigeria Plc among others.	
FBQ Planning also ensures control through measurement and feedback.	
The persons in a formal organization must be able to communicate with one another through the appropriate channels which have been created. Consequently the issue of keeping malice with a fellow worker(s) is ruled out because everything works in a formal organization without communication taking place as	
FBQ A which is a social system has its roles deliberately created so that the objectives of the organization can be achieved. formal organization	
FBQ In an organization, nothing would done without communication	
FBQ Through proper organizing all obstacles are removed	
FBQ Organizing can be thought of as identification and classification of required activities necessary for the accomplishment of the objectives of the organization	
FBQ The third Conditions for Organizing is authority	
FBQ Disadvantages of Planning exclude Planning prevent wastage.	
FBQ form the knowledge of and proficiency in activities involving methods, procedures and processes.	

FBQ	For the Nigerian environment which is erratic and turbulent, short term objective is usually less than one year. This statement is link with	short term			
FBQ	range from supplying of adequate product/services at reasonable prices to the customers ensuring that the share holders get good dividends, giving employment to the members of the public, paying taxes to the government among others.	Social Obligation Objectives			
FBQ	The idea of choice suggests that at least there must be solutions to the existing problem.	two	2		
FBQ	The manager should determine the required resources needed in selecting an	option			
FBQ	The data having been assembled the next stage is for management to work out possible	solutions			
FBQ	A is therefore regarded as commitment to action.	decision			
FBQ	provides more revenue to the organization and promotion opportunities for the employees.	Adequate growth			
FBQ	Long term Objective is usually	more than five years			
FBQ	The types of objectives are indicated in the time in which the objectives are to be accomplished. There are therefore bjectives.	3			
FBQ	Planning and decision making cannot take place unless there is	system			
FBQ	In the process of planning in an organization is being made.	decision			
FBQ	is defined as the design of a desired future and of effective and efficient way of bringing it about.	Planning			
FBQ	is aimed at calculating or predicting what is likely going to happen in the future.	Forecasting			
FBQ	is the ability to solve problems in ways that will benefit the organization.	Design skill			
FBQ	with one another as a team by creating an environment when people feel secured and free to express their opinions.	Human Skills			
FBQ	Increasing productivity lowers of the product.	unit cost			

FBQ	Linked to sis the productivity objective.	profit objective			
FBQ	A business organization must have an objective showing its nature, that is its	mission statement			
FBQ	The features or characteristics of a good objective include	Measurable			
FBQ	Those that practice management by carrying out the functions of management are called	managers			
FBQ	The aim of all managers whether a senior manager or a junior one is the same. It is to make surplus or what some people called	profit			
FBQ	The manager, always aim towards so that the unit cost will always be smaller.	producing more			
FBQ	The appropriate Law(s) to the business depends on the type of business and we have different forms of business organizations.	register			
FBQ	CAMD means	Companies and Allied Matters Decree			
FBQ	Limited liability Company demerit include	ease of ownership transfer			
FBQ	The concerns the norms, tastes, and habit of the target population in the community.	social environment			
FBQ	Population and its distribution constitutes the target markets for goods and services. This can be linked with	Social Environment			
FBQ	The employees in a formal organization must share a purpose and the purpose is the reason why the organization	is in existence			
FBQ	determine business practices and investment climate in the economy.	Government policies			
FBQ	Partnership business merits exclude	Profits are shared			
FBQ	Sole Proprietorship or one man business or one woman business advantages exclude	owner bears the loss alone			
FBQ	Nigeria has an estimated area of square kilometer	941849	nine hundred and fourty one thousand eigth hundred and fourty nine		

FBQ	devote equal time to planning, organizing and leading, that is, equal time to administration and execution.	Middle level managers				
FBQ	At the top level, managers spend more time on	planning and organizing				
FBQ	The executive officers can be regarded as the and supervisors and not the administrators or top level managers.	middle level managers				
FBQ	A is a guide to action and provides the direction that all organizational efforts will follow.	policy				
FBQ	The word "Administration" concerns the laying down of	policies				
FBQ	Managing is concerned with	productivity				
FBQ	is important to any level in an organization	Management				
FBQ	say that management as a process is designing and maintaining an environment in which individuals, working together in groups, efficiently accomplish selected aims.	Weihrich and Koontz				
MCQ	Reasons for centralization of authority exclude	Prestige Symbol	increasing cost	Lowering cost	Creating more uniformity	В
MCQ	Under centralization of authority	horizental levels	vertical levels	higher levels	lesser levels	D
MCQ	The board provide leader and that is why who ever is going to be elected or appointed to the board must be a matured individual capable of contributing constructively to the leadership role of the board.	False	True	a and b above	none of the above	В
MCQ	The corporate objectives of the organization are also determined by the board, which also provides the guidelines for each department to set its objectives.	True	False	a and b above	none of the above	A
MCQ	Members of the board are drawn from the	stock broker	share holders	store keepers	production manaders	В
MCQ	Centralization of authority is one source while is the spreading of authority take decisions down the organization line.	itemisation	decentralization	demacation	all of the above	В
MCQ	There are necessary and sufficient conditions which must be on ground before delegation of authority can work. This includes	delegate by expected results	Selecting an appropriate subordinate for delegation	Maintaining parity of authority and responsibility	A, B and C	D

MCQ	The recognized disadvantages of delegations of authority is not	delegation is the reluctance of some subordinates to take higher responsibility because of fear of criticism, feeling of inadequacy and other negative attitudes.	delegation is retrieved again by the unwillingness of some managers to accept risks which will occur if subordinates should make decisions.	Some managers fail to delegate because they fell that the subordinates will make better decisions than the ones they would have made if there was no delegation.	Some managers will prefer to perform all activities by not taking decisions.	D
MCQ	The recognized advantages of delegation exclude	It increases the manger's burden since a manager generally has responsibility for more tasks than he can perform.	the subordinate to whom the tasks is delegated to is being developed.	It provides continuity by making sure that once as employee leaves, another one takes over his position and performs the necessary tasks since he has been trained previously through delegation.	It makes it possible for the organization to expand because there will be a ready pool of tested officers (subordinates) that can be posted to man the new positions and roles that the organization has created.	A
MCQ	Limitations of staff Relationships are	Absence of responsibilities for results	Undermining line authority	all of the above	none of the above	С
MCQ	Advantages of Staff Relationship are	though the professional advice that the staff manager provides from time to time manager make the work of the line manager to be easier.	rising from "a" above, there is improvement on the quality of the work of the line manager in two ways.	A, B and D	Staff manger may recommend necessary desirable changes in line with the changes in the external environment of the organization, which in turn make the organization to adjust positively and hence be able to compete favorably with their competitors.	С
MCQ	Delegation of authority is used to mean the granting of right and approval from a superior source to a subordinate to function within prescribed limits.	True	False	a and b above	none of the above	A
MCQ	Authority and responsibility always go together and they can	be separated	not be separated	a and b above	none of the above	В
MCQ	Centralization of authority is a rare case because absolute centralization means that there is no	profit	shareholder	organization	management board	С

MCQ	Experts is only relevant to an organization when it is used to	accommodate problems and contributing to the attainment of organizational objectives	estimates problems and contributing to the attainment of organizational objectives	solve problems only.	solve problems and contributing to the attainment of organizational objectives	D
MCQ	No management function can be performed in the absence of communication which can be	oral or written or multiple verbal	oral or written or horizental verbal	oral or written or vertical verbal	oral or written or non verbal	D
MCQ	Advantages of Product Departmentation exclude	Responsibility for profit making is again placed at a lower level, just as the case in respect of geographic form of departmentation.	Every thinking and action are not necessary so that the product may be successful in the market.	It provides good training ground for the position of the General manager or the Managing Director.	all of the above	В
MCQ	Line Relationship implies	the shareholders to take action and make decisions.	the authority to take action and make decisions.	the authority to take action and make discipline.	the authority to take action and make production.	В
MCQ	The overriding criterion for judging a department as being staff is that it is not involved directly in the	administrative process	marketing process	production process	financial process	С
MCQ	is grouping of activities so that they can reflect a primary interest in customers.	Departmentation by Customer	Departmentation by Production area	Departmentation by Geographic area	Departmentation by Market area	A
MCQ	The is used not only to produce and to market but also to carry out the required engineering and services associated with the products.	authority	delegation	association	administration	A
MCQ	form of departmentation is attractive to large scale organizations whose organizations spread over large geographic areas.	Departmentation by Financial area	Departmentation by Production area	Departmentation by Geographic area	Departmentation by Market area	С
MCQ	Departmentation by enterprise function has the following function except	It shows in a logical manner the basic functions that are being performed in the organization.	The form of departmentation again follows the principles of occupational specialization.	The form of departmentation simplifies training. This means that whenever there is a new employee on the job, training can be organized for such employee.	all of the above	D
MCQ	Basic enterprise functions are	Production	Selling	Financing	A,B and C	D
MCQ	The features of an informal organization exclude	association not merely as social interactions	there is no common or consciously coordinated joint purpose among members even though they may be contributing to joint result	compatibility is a major criterion for such grouping. Since the informal groups exist in a formal group they can assist or interfere with the enterprise interests.	the form of punishment that the informal group members can give to an erring member is to ostracize him.	A

MCQ	Some equate an organization with, such as Guinness Nigeria Plc, Fan Milk of Nigeria Plc among others.	entrepreneur	corporation	an enterprise	a cooperative	С
MCQ	Planning also ensures control through and feedback.	measurement	evaluation	implementation	itemisation	А
MCQ	The persons in a formal organization must be able to communicate with one another through the appropriate channels which have been created. Consequently, the issue of keeping malice with a fellow worker(s) is ruled out because everything works in a formal organization without communication taking place.	True	False	a and b above	none of the above	В
MCQ	Awhich is a social system has its roles deliberately created so that the objectives of the organization can be achieved.	formal organization	informal organization	line organization	staff organization	A
MCQ	In an organization, nothing would done without	equipment	consumers	communication	managers	С
MCQ	Through proper organizing all obstacles are	reduced	removed	evaluated	implemented	В
MCQ	Organizing can be thought of as	identification and classification of required activities necessary for the accomplishment of the objectives of the organization	the grouping of the activities identified in `a'	the assignment of the activities which have been grouped	A, B and C	D
MCQ	The third Conditions for Organizing is	objective	authority	idea	association	В
MCQ	Disadvantages of Planning exclude	The effectiveness of planning depends on the quality of data gathered and the assumptions made from them. If the quality is poor and assumptions not correct.	Planning is expensive as it involves considerable amount of time and money	Planning delays action because it is only when the plan is completed that the desired action can take place.	Planning prevent wastage.	D
MCQ	of and proficiency in activities involving methods, procedures and processes.	Technical skills	Human Skills	Management Skills	Conceptual Skill	A
MCQ	For the Nigerian environment which is erratic and turbulent, short term objective is usually less than one year. This statement is link with	medium term	long term	short term	none of the above	С
MCQ	from supplying of adequate product/services at reasonable prices to the customers, ensuring that the share holders get good dividends, giving employment to the members of the public, paying taxes to the government among others.	Increasing Productivity Objective	Social Obligation Objectives	Profit Objective	The Growth Objective	В
MCQ	The idea of choice suggests that at least there must besolutions to the existing problem.	one	three	two	four	С

MCQ	The manager should determine the required resources needed in selecting an	action	option	a market	message	В
MCQ	The data having been assembled, the next stage is for management to work out possible	production	solutions	expenditure	A and C above	В
MCQ	A is therefore regarded as commitment to action.	decision	technology	market	all of the above	А
MCQ	provides more revenue to the organization and promotion opportunities for the employees.	Adequate machineries	Adequate growth	Adequate office space	Adequate market	В
MCQ	Long term Objective is usually	static in five years	less than five years	within one year	more than five years	D
MCQ	The types of objectives are indicated in the time in which the objectives are to be accomplished. There are thereforeobjectives.	2	3	5	9	В
MCQ	Planning and decision making cannot take place unless there is	subject	system	data	choice	В
MCQ	In the process of planning in an organization is being made.	taxation	decision	employment	production	В
MCQ	is defined as the design of a desired future and of effective and efficient way of bringing it about.	Management	Administration	Planning	Economics	С
MCQ	is aimed at calculating or predicting what is likely going to happen in the future.	Statistic	Forecasting	Logistic	none of the above	В
MCQ	is the ability to solve problems in ways that will benefit the organization.	Active Skill	Design skill	Managerial skill	Conceptual Skill	В
MCQ	involve cooperating with one another as a team by creating an environment when people feel secured and free to express their opinions.	Human Skills	Technical skill	Managerial skill	Conceptual Skill	A
MCQ	Increasing productivity lowers of the product.	unit cost	average cost	total cost	all of the above	А
MCQ	Linked to is the productivity objective.	taxation objective	profit objective	marketing objective	technology objective	В
MCQ	A business organization must have an objective showing its nature, that is its	vision statement	mission statement	statement of objectives	philosophy	В
MCQ	The features or characteristics of a good objective includes	It must be specific	Realistic	Measurable	A, B and C	С
MCQ	Those that practice management by carrying out the functions of management are called	managers	share holders	stock brokers	all of the above	A
MCQ	The aim of all managers whether a senior manager or a junior one is the same. It is to make surplus or what some people called	survival	growth	profit	budget	С
MCQ	The manager, always aim towards so that the unit cost will always be smaller.	producing more	producing less	producing at constant	producing without VAT	A

MCQ	The appropriate Law(s) to	register	market	locate	finance	A
MCQ	CAMD means	Companies and Applied Matters Decree	Companies and Allied Matters Depertment	Companies and Allied Matters Directoriate	Companies and Allied Matters Decree	D
MCQ	Limited liability Company demerit include	ease of ownership transfer	it costs more to set up	more legal requirements are involved	more government regulations	А
MCQ	The concerns the norms, tastes, and habit of the target population in the community.	market environment	social environment	financial environment	competitive environment	В
MCQ	Population and its distribution constitutes the target markets for goods and services. This can be linked with	Political Environment	Demographic Environment	Social Environment	Financial Environment	С
MCQ	The employees in a formal organization must share a purpose and the purpose is the reason why the organization	increase productivity	managed production	pays tax	is in existence	D
MCQ	business practices and investment climate in the economy.	Government policies	Business policy	Market policy	none of the above	А
MCQ	Partnership business merits exclude	Profits are shared	Liability is shared	More experience of others are received	More capital is put into the business	A
MCQ	Sole Proprietorship or one man business or one woman business advantages exclude	it is simple to start	small registration fee is required	owner bears the loss alone	owner is the over all boss	С
MCQ	Nigeria has an estimated area of square kilometer	941849	899000	700000	800000	А
MCQ	devote equal time to planning, organizing and leading, that is, equal time to administration and execution.	Production managers	Marketing managers	Line managers	Middle level managers	D
MCQ	At the top level, managers spend more time on	planning and organizing	staffing and profit making	marketing	politicing	А
MCQ	The executive officers can be regarded as the	technical managers	lower level managers	middle level managers	none of the above	С
MCQ	Ais a guide to action and provides the direction that all organizational efforts will follow.	market	management	company	policy	D
MCQ	The word "Administration" concerns the laying down of	policies	bifurcate	ethics	budget	A
MCQ	Managing is concerned with	cost minimization	productivity	profit maximization	distribution	В
MCQ	is important to any level in an organization	Management	Marketing	Distribution	Production	A
MCQ	management as a process is designing and maintaining an environment in which individuals, working together in groups, efficiently accomplish selected aims.	Weihrich and Smith	Weihrich and Paul	Weihrich and Peters	Weihrich and Koontz	D

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