



NATIONAL OPEN UNIVERSITY OF NIGERIA
Faculty of Agricultural Sciences
Dept. of Agricultural Economics and Extension
2020_2 Examination

Course Title: Management of Agricultural Extension Personnel

Course Code: AEM 507

Credit Unit: 2 Units

Total Score: 70 Marks

Time Allowed: 2 hours

INSTRUCTION: Answer compulsory question 1 (25 Marks) and any other 3 questions (15 mark each).

- 1a. Identify five (5) activities and decisions of planning as a function of management in agricultural extension (5 Marks).
- 1b. An effectively administered extension service has some conditions attached, then explain the following in this respect:
 - i. Underlying Philosophy
 - ii. Source of Manpower Development
 - iii. Availability of Ancillary Services
 - iv. Conducive Environment

(8 Marks)
- 1c. Identify four (4) attributes that human relations theorists theorized that the best agricultural extension manager, administrator and or supervisor should possess (4Marks).
- 1d. Explain briefly eight (8) basic core competencies required in agricultural extension management as adapted from North Carolina Cooperative Extension (8 Marks).
- 2a. How is management a programme? (6 Marks).
- 2b. Is management a process? Please justify (6 mks)
- 2c. Identify three (3) functions of the agricultural extension manager underpinning the functional theory (3 Marks).
- 3a. Management plays several roles in facilitating the running of organisations, explain three (3) of them (9 Marks).
- 3b. What is departmentalisation? (2 Marks)
- 3c. Explain four (4) basis for departmentalisation of agricultural extension organisations (4 Marks).
- 4a. Explain briefly four (4) basic concepts derived from functional theory (8 Marks).
- 4b. Explain the two (2) approaches of staffing in agricultural extension (4 Marks).

- 4c. Describe three (3) reasons for staff appraisal in agricultural extension organization (3 Marks)
- 5a. Decision making in agricultural extension organization is affected by some conditions, explain three (3) of them (9 Marks).
- 5b. Explain three (3) underpinning assumptions of theory Y as postulated by McGregor (6 Marks).
- 6a. Briefly explain eight (8) attributes of managerial and administrative competencies agricultural extension personnel should possess (8 Marks).
- 6b. Why is staff placement important in agricultural extension organization? (3 Marks).
- 6c. Identify four (4) principal purposes of theories in agricultural extension (4 Marks)