



**DEPARTMENT OF AGRICULTURAL ECONOMICS AND EXTENSION  
FACULTY OF AGRICULTURAL SCIENCES  
NATIONAL OPEN UNIVERSITY OF NIGERIA KADUNA  
POP QUESTION 2021 ACADEMIC SESSION**

**Course: AEM 411: Social Relationship and Behavioural Change**

**Credit Unit: 3**

**Time Allowed: 3 Hours**

**Instruction: Answer question 1 ( 25 marks) and any other 3 questions (15marks each).**

- 1a(i) Identify the characteristics common among primary groups. **2 marks**  
(ii) Mention three (3) areas in which human behaviour complexities arises from. **3 marks**  
**=5marks**
- b. With the help of good examples, define extrinsic motivation. **=5marks.**
- c. Outline the five (5) theories of social relationship in the societies. **=5marks**
- d . Agricultural development does not exist without goals. Identify the goals **=5marks**
- e. Development plans are not without problem. Identify five (5) of them **=5marks**

**Total=25 marks**

- 2 (a). Mention the change incentives on farmers' behaviour in developing countries. **5marks.**  
b. Explain clearly why farmers resists change in the society. **10 marks**

**Total= 15 marks**

- 3 (a). Explain reasons why group method is more preferred above the individual method by extension agents. **10 marks**  
(b). Define social stratification with three good examples of stratification. **=5marks**

**Total = 15 marks**

- 4 (a). Elaborate on the two (2) communication patterns of interaction among groups. **5marks**  
(b). Briefly explain how resistance to change can be reduced among farmers. **10marks.**  
**Total = 15 marks**

- 5 (a). The farmer's farm environment faces a lot of economic hindrances towards agricultural change. Discuss any five (5).  
(b) . List the various sources of problems in the society. **5 marks**  
**Total = 15marks**