



**NATIONAL OPEN UNIVERSITY OF NIGERIA ABUJA
UNIVERSITY VILLAGE, NNAMDI AZIKIWE EXPRESS WAY,
PLOT 91, CADASTRAL ZONE, JABI ABUJA
FACULTY OF AGRICULTURAL SCIENCES,
DEPT. OF AGRICULTURAL ECONOMICS AND EXTENSION.
POP EXAMINATION QUESTIONS, 2021 12345**

COURSE CODE: AEM 502

CREDIT UNITS: 2

COURSE TITLE: EXTENSION ORGANISATION, MANAGEMENT AND SUPERVISION

Total Score: 70 Marks

Time Allowed: 2 hours.

INSTRUCTION: Answer any 3 questions

1. a. Enumerate the following Maslow's Hierarchy of needs: (10marks)
 - i) **Physiological needs**
 - ii) **Security or safety needs**
 - iii). **Affiliation and Acceptance Needs**
 - iv). **Esteem needs**
 - v). **Need for Self Actualization**

- b. List the four (4) criteria to evaluate a training program. (4 marks)

- c. Discuss the following major procedures used in determining training needs: (10 marks)
 - i) Organizational analysis
 - ii) **Individual analysis**
 - iii) **Group analysis**

2. a). Explain Formative and Summative evaluation. (3 marks)
- b). List five (5) factors to be considered in selecting a training method. (10marks).
- c). State five (5) most commonly used training methods.(10 marks).
3. a). Explain the following:
- i) Motivation (10 marks).
 - ii) Motivators (10 marks).
- b. Difference between Motivation and Satisfaction. (3 marks)
4. a. Briefly discuss the following two types of training: (10marks)
- i) Maintenance or Refresher Training
 - ii) Career or Development Training
- b. Explain the five (5) phases of training in extension organization. (10 marks)
- c. Explain the Two Factor Theory. **(3marks)**