



**NATIONAL OPEN UNIVERSITY OF NIGERIA**

*University Village, Nnamdi Azikiwe Expressway, Plot 91, Cadastral Zone, Jabi, Abuja*

***Faculty of Agricultural Sciences, Dept. of Agricultural Economics and Extension***

*PoP Exam Question October/November, 2019*

**Course Code: ---- AEM 503**

**Course Title: --- Diffusion and Adoption Of Innovation**

**Credit Unit: ----3 Units**

**Total Score: ----70 Marks**

**Time Allowed: 3 Hrs**

**Instruction: Answer compulsory question 1 (30 mks) and any four (4) questions (10 mks each)**

**Question One**

- a. Define Diffusion (3 marks)
- b. What is Adoption? (3 marks)
- c. In your own understanding give two (2) differences between Diffusion and Adoption (6 marks)
- d. Briefly explain the term “speed of adoption” (5 marks)
- e. Who are Opinion Leaders? (3 marks)
- f. State five (5) characteristics of Opinion Leaders (5 marks)
- g. State five (5) major functions of a change agent in a social system (5 marks)

**Question Two**

- a. Briefly discuss four (4) characteristics of innovations (4 marks)
- b. State four (4) ways compatibility as a factor influences rate of adoption (6 marks)

**Question Three**

- a. Who is a change agent? (4 marks)
- b. State six (6) major factors that can affect agricultural extension in rural areas

**Question Four**

- a. List the four (4) processes in a sequential order involved in the adoption of an innovation (4 marks)
- b. Expatiate on any three (3) processes mentioned above (in 4a) concerning the adoption of innovation (6 marks)

**Question Five**

- a. Mention the four (4) elements of diffusion (4 marks)
- b. Write short notes on (i) Rate of Adoption (3 marks)  
(ii) Innovativeness (3 marks)

**Question Six**

- a. Write short notes on any two (2) of the following:
  - (i) Innovators (2 marks)
  - (ii) Early Adopters (2 marks)
- b. Explain any two (2) major consequences of innovation decisions (6 marks)

**Question Seven**

- a. Define communication channel (4 mks)
- b. Write briefly on Mass media channels and Interpersonal channels, give examples in each case (6 marks)