

**NATIONAL OPEN UNIVERSITY OF NIGERIA**

**FACULTY OF AGRICULTURAL SCIENCES**

**DEPARTMENT OF AGRICULTURAL ECONOMICS AND EXTENSION**

**FIRST SEMESTER EXAMINATION 2019**

**COURSE CODE: AEM 511**

**CREDIT UNITS: 3**

**COURSE TITLE: Leadership and Rural Development**

**Total Score: 70 Marks**

**INSTRUCTION: Answer question 1(30marks) and any 4 questions (10marks each)**

**Time Allowed: 3 hours.**

**1.**(a) Define the following stages in Group development:

(i) Forming (ii) Storming (iii) Norming (iv) Performing (v) Transference (3mks each = 15mks)

(b) Mention 5 characteristics of a leader. (5mks).

(c) Discuss any two types of leadership by visibility. (10mks)

**2.** (a) Define Group development in leadership. (2 marks)

(b) Explain the following terms:

(i) Leader

(ii) Leadership

(iii) Action leaders

(iv) Opinion leaders (2 marks each = 8 marks)

3. Discuss the following five bases of power of a group leader as identified by Cartwright and Zander (1960):

(i) Reward power

(ii) Coercive power

(iii) Expert power

(iv) Referent power

(v) Legitimate power (2mks each = 8mks)

4. a. Mention 5 differences between a boss and a leader. (5mks)

b. Discuss two methods of selecting leaders in extension programme according to William *et al. (1984). (5mks).*

5 a. Discuss the two major characteristics of a social system. (5mks)

b. Explain the element and processes of social system. (5mks)

6. a. Explain Six (6) ways by which culture serves as a pattern of influence in a village setting**. (6 marks)**

b. Highlight two importance of culture to a social system. (**4 marks)**

**7. a.** Who is a village leader(2 mks)

**b.** As an extension agent working in a local area, what are the suggestions and guides you will consider when deciding to use local village leadership? (8mks).